

Record-Setting Operating Results Outperforms Third Quarter and Raises Full Year 2024 Guidance

Third Quarter 2024 Earnings Presentation

Disclaimers, Forward Looking Statements and Responsibility



This presentation includes certain financial measures not presented in accordance with generally accepted accounting principles ("GAAP") including, but not limited to, Adjusted BelTDA, adjusted New Presented in accordance with generally accepted accounting principles ("GAAP") including, but not limited to, Adjusted BelTDA, adjusted New Presented in accordance with generally accepted accounting principles ("GAAP") including, but not limited to, Adjusted BelTDA, adjusted New Presented in accordance with generally accepted accounting principles ("GAAP") including, but not limited in accordance with generally accepted accounting principles ("GAAP") including, but not limited to, Adjusted New Presented New Presen

Some of the statements, estimates or projections contained in this document are "forward-looking statements" that involve risks, uncertainties and assumptions with respect to us, including some statements concerning future results, operations, outlooks, plans, goals, reputation, cash flows, liquidity and other events which have not yet occurred. These statements are intended to qualify for the safe harbors from liability provided by Section 21E of the Securities Exchange Act of 1934, as amended. All statements of historical facts are statements that could be deemed forward-looking. These statements are based on current expectations, estimates, forecasts and projections about our business and the industry in which we operate and the beliefs and assumptions of our management. Whenever possible, to identify these statements by using words like "will," "may," "could," "should," "would," "believe," "depends," "expect," "goal," "aspiration," "anticipate," "forecast," "f

Forward-looking statements include those statements that relate to our outlook and financial position including, but not limited to, statements regarding:

- Pricing
- Booking levels
- Occupancy
- Interest, tax and fuel expenses
- Currency exchange rates
- Goodwill, ship and trademark fair values
- Liquidity and credit ratings
- Investment grade leverage metrics
- Estimates of ship depreciable lives and residual values
- Adjusted net income (loss)

- Adjusted EBITDA
- Adjusted earnings per share
- Adjusted free cash flow
- Net debt to adjusted EBITDA
- Net per diems
- Net yields
- Adjusted cruise costs per ALBD
- Adjusted cruise costs excluding fuel per ALBD
- Adjusted return on invested capital

Because forward-looking statements involve risks and uncertainties, there are many factors that could cause our actual results, performance or achievements to differ materially from those expressed or implied by our forward-looking statements. This note contains important cautionary statements of the known factors that we consider could materially affect the accuracy of our forward-looking statements and adversely affect our business, results of operations and financial position. These factors include, but are not limited to, the following:

- Events and conditions around the world, including geopolitical uncertainty, war and other military actions, inflation, higher fuel prices, higher interest rates and other general concerns impacting the ability or desire of people to travel have led, and may in the future lead, to a decline in demand for cruises as well as negative impacts to our operating costs and profitability.
- · Pandemics have in the past and may in the future have a significant negative impact on our financial condition and operations.
- Incidents concerning our ships, guests or the cruise industry have in the past and may, in the future, negatively impact the satisfaction of our guests and crew and lead to reputational damage.
- Changes in and non-compliance with laws and regulations under which we operate, such as those relating to health, environment, safety and security, data privacy and protection, anti-money laundering, anti-corruption, economic sanctions, trade protection, labor and employment, and tax may be costly and have in the past and may, in the future, lead to litigation, enforcement actions, fines, penalties and reputational damage.
- Factors associated with climate change, including evolving and increasing regulations, increasing global concern about climate change and the shift in climate conscious consumerism and stakeholder scrutiny, and increasing frequency and/or severity of adverse weather conditions could adversely affect our business.
- Inability to meet or achieve our targets, goals, aspirations, initiatives, and our public statements and disclosures regarding them, including those that are related to sustainability matters, may expose us to risks that may adversely impact our business.
- Breaches in data security and lapses in data privacy as well as disruptions and other damages to our principal offices, information technology operations and system networks and failure to keep pace with developments in technology may adversely impact our business operations, the satisfaction of our guests and crew and may lead to reputational damage.
- The loss of key team members, our inability to recruit or retain qualified shoreside and shipboard team members and increased labor costs could have an adverse effect on our business and results of operations.
- Increases in fuel prices, changes in the types of fuel consumed and availability of fuel supply may adversely impact our scheduled itineraries and costs.
- We rely on supply chain vendors who are integral to the operations of our businesses. These vendors and service providers may be unable to deliver on their commitments, which could negatively impact our business.
- · Fluctuations in foreign currency exchange rates may adversely impact our financial results.
- Overcapacity and competition in the cruise and land-based vacation industry may negatively impact our cruise sales, pricing and destination options.
- Inability to implement our shipbuilding programs and ship repairs, maintenance and refurbishments may adversely impact our business operations and the satisfaction of our guests.
- We require a significant amount of cash to service our debt and sustain our operations. Our ability to generate cash depends on many factors, including those beyond our control, and we may not be able to generate cash required to service our debt and sustain our operations.
- Our substantial debt could adversely affect our financial health and operating flexibility.

The ordering of the risk factors set forth above is not intended to reflect our indication of priority or likelihood. Additionally, many of these risks and uncertainties are currently, and in the future may continue to be, amplified by our substantial debt balance incurred during the pause of our guest cruise operations. There may be additional risks that we consider immaterial or which are unknown.

Forward-looking statements should not be relied upon as a prediction of actual results. Subject to any continuing obligations under applicable law or any relevant stock exchange rules, we expressly disclaim any obligation to disseminate, after the date of this document, any updates or revisions to any such forward-looking statements to reflect any change in expectations or events, conditions or circumstances on which any such statements are based.

Forward-looking and other statements in this document may also address our sustainability progress, plans, and goals (including climate change and environmental-related matters). In addition, historical, current, and forward-looking sustainability- and climate-related statements may be based on standards and tools for measuring progress that are still developing, internal controls and processes that continue to evolve, and assumptions and predictions that are subject to change in the future and may not be generally shared.



Outperformed Third Quarter June Guidance On Every Measure



3Q 2024	Guidance	Actual
Net yields vs 2023	Approx. 8.0%	8.7%
Adj. cruise costs excl. fuel per ALBD vs 2023	Approx. 4.5%	(0.3%)
Adj. EBITDA	Approx. \$2.66B	\$2.82B
Adj. net income/(loss)	Approx. \$1.58B	\$1.75B
Adj. earnings per share - diluted	Approx. \$1.15	\$1.27

Delivered over 60% more Net Income than 2023, achieving double-digit Adj. ROIC as of the end of 3Q

Unit Operating Performance Achieving Highest Levels in 15 Years



Adj. EBITDA per ALBD



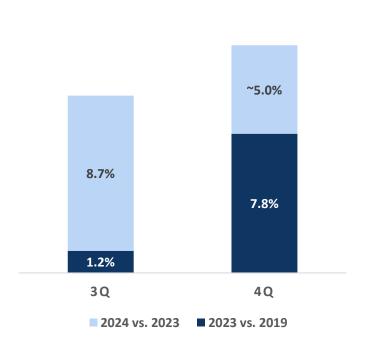


Record Adj. EBITDA of \$2.8B, up \$600M vs. Q3 2023 and \$160M vs. June Guidance

Positive Trends from Third Quarter Expected to Continue into Fourth Quarter



Net Yield Growth





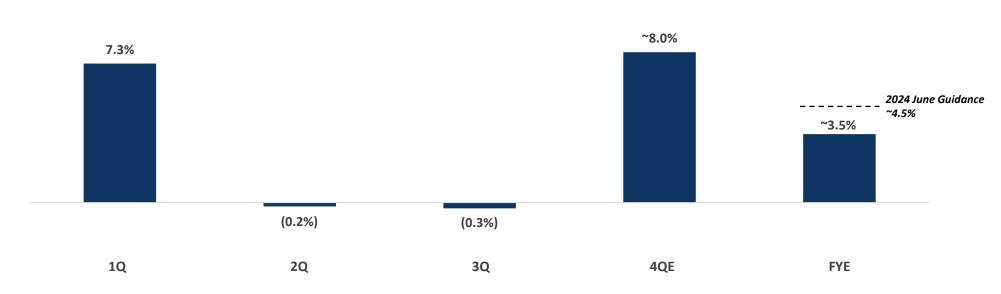
4Q 2024 Net Yields expected to be up 5% on particularly strong 2023 levels

Timing of Costs Varies Between Quarters



2024 Adjusted Cruise Costs excl. Fuel per ALBD – YoY Change

1Q and 4Q driven by higher drydock days and higher advertising investment



Full year 2024 cost guidance improved by 1 point since June

Taking Up Full Year 2024 Guidance FOR THE THIRD TIME THIS YEAR



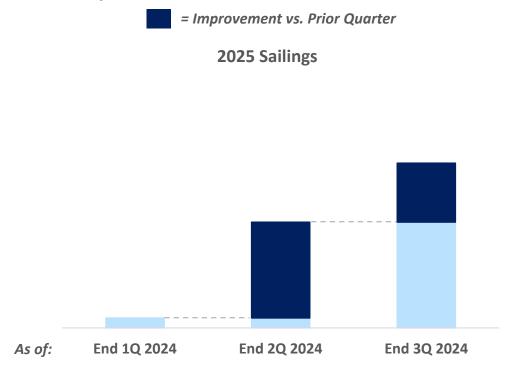
Full Year 2024	Dec Guidance	Mar Guidance	Mar Guidance Jun Guidance	
Net yields vs 2023	Approx. 8.5%	Approx. 9.5%	Approx. 10.25%	Approx. 10.4%
Adj. cruise costs excl. fuel per ALBD vs 2023	Approx. 4.5%	Approx. 5.0%	Approx. 4.5%	Approx. 3.5%
Adj. EBITDA	Approx. \$5.6B	Approx. \$5.63B	Approx. \$5.83B	Approx. \$6.0B
Adj. net income/(loss)	Approx. \$1.2B	Approx. \$1.28B	Approx. \$1.55B	Approx. \$1.76B
Adj. earnings per share - diluted	Approx. \$0.93	Approx. \$0.98	Approx. \$1.18	Approx. \$1.33

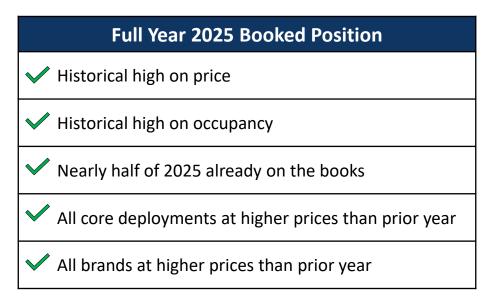
Improved guidance enabling us to drive more revenue to the bottom line and achieve ~10.5% Adj ROIC

2025 Bookings Hitting New Historical Highs



Price Improvement in 2025 Booked Position vs. Prior Year





Alongside unprecedented start to 2026 with record booking volumes

Strong Bookings Activity Continuing to Drive Growth in Customer Deposits



Record Customer Deposits

In Billions +\$1.9B \$6.8 \$6.3 \$4.9 3Q'19 3Q'23 3Q'24 **PRIOR RECORD RECORD**

Structural growth in customer deposits driven by:

Strong demand at higher prices

Lengthening the booking curve

Increasing bundled fares with onboard amenities

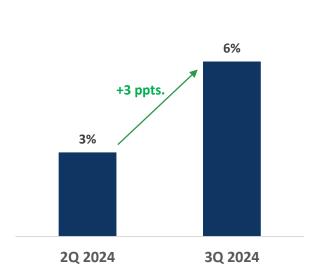
Increasing pre-cruise onboard sales

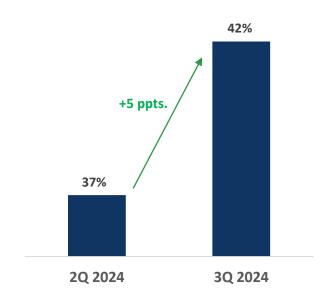
Onboard Revenue Growth Accelerating



Onboard Revenue Per Diem YoY Growth(a)

Pre-Cruise Sales Growth(b)





Pulling forward onboard spend supports continued onboard revenue growth

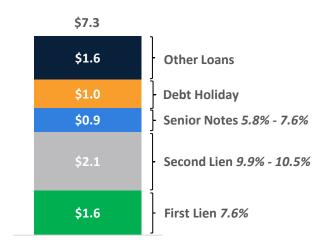


Proactively Managing Our Debt Profile



>\$7B Prepayments of Above Average Interest Rate Debt

Since Beginning of 2023 (In Billions)



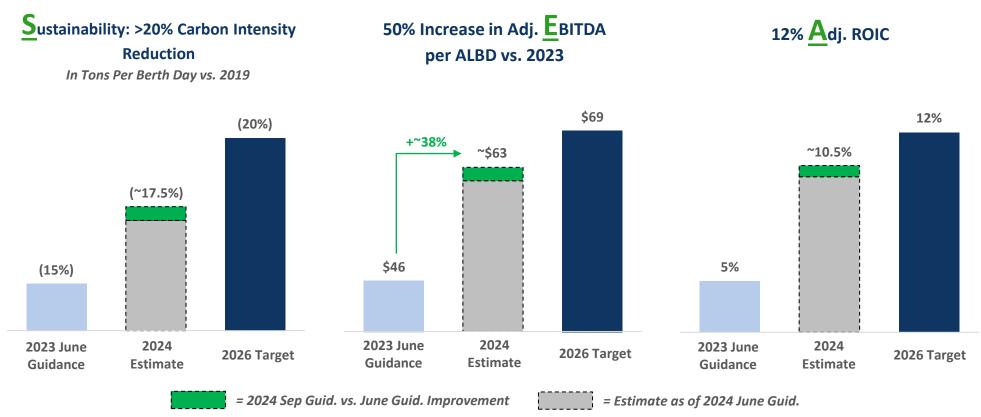
Financing Activity Highlights

- ✓ Prepaid another \$625M of debt since June 2024
- ✓ Increased borrowing capacity under revolving credit facility by ~\$500M; total undrawn commitment at \$3.0B
- Credit rating upgrades from S&P and Moody's
- ✓ Rated by Fitch Ratings for the first time
- Expect >2x improvement in Net Debt to Adj. EBITDA in 2024 vs. 2023

Substantial free cash flow will enable further leverage reduction over next several years

All SEA Change Metrics for FYE 2024 Improved in Last Three Months





Averaging more than two-thirds of the way there across the three metrics after just one year

Creating Value for Our Stakeholders and Delivering Unforgettable Vacations to Our Guests







Projected Capacity by Market – 2025



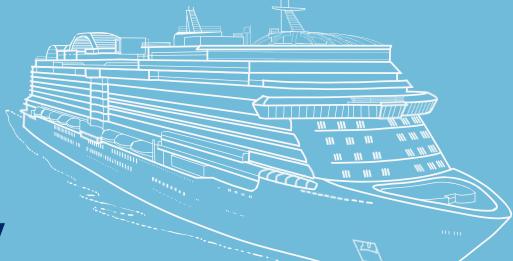
	1Q	2 Q	3Q	4Q	Full Year
Caribbean	48%	33%	25%	29%	34%
Northern Europe	10%	17%	24%	17%	17%
Mediterranean	3%	13%	21%	19%	14%
Australia/New Zealand	10%	6%	3%	5%	6%
Alaska	0%	4%	4% 16%		6%
Other Programs	29%	27%	% 11% 26%		23%
Total	100%	100%	100%	100%	100%



Investing in low- and zero-carbon emission technologies, and advanced air quality solutions; partnering with others to advance efforts to lower GHG emissions



SUSTAINABILITY FOCUS AREAS



Sustainable **Tourism**

Partnering with destinations to create shared value while respecting and helping them maintain their culture, history and natural resources



Diversity Equity & Inclusion

Striving to provide a welcoming and inclusive environment where people from different backgrounds, experiences and walks of life can thrive



Expanding well-being programs to support employees' physical & mental health, encourage social connectivity and promoting a balanced lifestyle



Diverting a substantial portion of waste from landfills by recycling, composting, reusing, or eliminating items from supply chain, ships and ports



Investing in programs supporting biodiversity & conservation; partnering with the communities we visit to help maintain and improve their ecosystems

Guidance



		Full Y	r 2024			
Year over year change	Current Dollars			Constant Currency		
Net yields	Approx. 7.0%	Approx. 5.0	%	Approx. 11.0%		Approx. 10.4%
Adjusted cruise costs excluding fuel per ALBD	Approx. 9.5%	Approx. 8.0	%	Approx. 4.0%	•	Approx. 3.5%
				4Q 2024		Full Year 2024
ALBDs (in millions) (a)				24.0		95.6
Capacity growth compared to prior year				3.1 %		4.7 %
Fuel consumption in metric tons (in millions)				0.7		2.9
Fuel cost per metric ton consumed (excluding Europ	ean Union Allowar	ice ("EUA"))	\$	590	\$	658
Fuel expense (including EUA expense) (in billions)			\$	0.43	\$	1.98
Depreciation and amortization (in billions)			\$	0.67	\$	2.57
Interest expense, net of capitalized interest and interest	est income (in billio	ons)	\$	0.41	\$	1.68
Adjusted EBITDA (in billions)				Approx. \$1.14		Approx. \$6.0
Adjusted net income (loss) (in millions)				Approx. \$60		Approx. \$1,760
Adjusted earnings per share - diluted (b)				Approx. \$0.05		Approx. \$1.33
Weighted-average shares outstanding - basic				1,296		1,273
Weighted-average shares outstanding - diluted				1,301		1.398

- (a) See "Notes to Statistical Information"
- (b) Diluted adjusted earnings per share includes the add-back of dilutive interest expense related to the company's convertible notes of \$94 million for full year 2024. The add-back expense is antidilutive to the fourth quarter of 2024 calculation and accordingly has been excluded.

Currencies (USD to 1)	40	2024 Full Y	Year 2024
AUD	\$	0.68 \$	0.67
CAD	\$	0.74 \$	0.74
EUR	\$	1.12 \$	1.09
GBP	\$	1.33 \$	1.28
Sensitivities (impact to adjusted net income (loss) in millions)	•	4Q 2024	42
1% change in net yields	\$	4024	42
1% change in adjusted cruise costs excluding fuel per ALBD	\$		27
1% change in currency exchange rates	\$		5
10% change in fuel price	\$		42
100 basis point change in variable rate debt (including derivatives)	\$		12

Capital Expenditures

For the fourth quarter of 2024, newbuild capital expenditures are \$0.2 billion and non-newbuild capital expenditures are \$0.6 billion. These future capital expenditures will fluctuate with foreign currency movements relative to the U.S. Dollar. In addition, these figures do not include potential stage payments for ship orders that the company may place in the future.

Non-GAAP Financial Measures



We use non-GAAP financial measures and they are provided along with their most comparative U.S. GAAP financial measure:

Non-GAAP Measure	Non-GAAP Measure U.S. GAAP Measure	
 Adjusted net income (loss) and adjusted EBITDA 	Net income (loss)	Company Performance
 Adjusted earnings per share 	 Earnings per share 	 Company Performance
Adjusted free cash flow	 Cash from (used in) operations 	Impact on Liquidity Level
 Net debt to adjusted EBITDA 	_	 Company Leverage
 Net per diems 	 Gross margin per diems 	 Cruise Segments Performance
Net yields	 Gross margin yields 	 Cruise Segments Performance
 Adjusted cruise costs per ALBD and adjusted cruise costs excluding fuel per ALBD 	Gross cruise costs per ALBD	Cruise Segments Performance
Adjusted ROIC	_	 Company Performance

The presentation of our non-GAAP financial information is not intended to be considered in isolation from, as a substitute for, or superior to the financial information prepared in accordance with U.S. GAAP. It is possible that our non-GAAP financial measures may not be exactly comparable to the like-kind information presented by other companies, which is a potential risk associated with using these measures to compare us to other companies.

Adjusted net income (loss) and adjusted earnings per share provide additional information to us and investors about our future earnings performance by excluding certain gains, losses and expenses that we believe are not part of our core operating business and are not an indication of our future earnings performance. We believe that gains and losses on ship sales, impairment charges, debt extinguishment and modification costs, restructuring costs and certain other gains and losses are not part of our core operating business and are not an indication of our future earnings performance.

Adjusted EBITDA provides additional information to us and investors about our core operating profitability by excluding certain gains, losses and expenses that we believe are not part of our core operating business and are not an indication of our future earnings performance as well as excluding interest, taxes and depreciation and amortization. In addition, we believe that the presentation of adjusted EBITDA provides additional information to us and investors about our ability to operate our business in compliance with the covenants set forth in our debt agreements. We define adjusted EBITDA as adjusted net income (loss) adjusted for (i) interest, (ii) taxes and (iii) depreciation and amortization. There are material limitations to using adjusted EBITDA does not take into account certain significant items that directly affect our net income (loss). These limitations are best addressed by considering the economic effects of the excluded items independently and by considering adjusted EBITDA in conjunction with net income (loss) as calculated in accordance with U.S. GAAP.

Adjusted free cash flow provides additional information to us and investors to assess our ability to repay our debt after making the capital investments required to support ongoing business operations and value creation as well as the impact on the company's liquidity level. Adjusted free cash flow represents net cash provided by operating activities adjusted for capital expenditures (purchases of property and equipment) and proceeds from export credits that are provided for related capital expenditures. Adjusted free cash flow does not represent the residual cash flow available for discretionary expenditures as it excludes certain mandatory expenditures such as repayment of maturing debt.

Net debt to adjusted EBITDA provides additional information to us and investors about our overall leverage. We define net debt to adjusted EBITDA as total debt less cash and cash equivalents excluding a minimum cash balance divided by twelve-month adjusted EBITDA.

Net per diems and net yields enable us and investors to measure the performance of our cruise segments on a per PCD and per ALBD basis. We use adjusted gross margin rather than gross margin to calculate net per diems and net yields. We believe that adjusted gross margin is a more meaningful measure in determining net per diems and net yields than gross margin because it reflects the cruise revenues earned net of only our most significant variable costs, which are travel agent commissions, cost of air and other transportation, certain other costs that are directly associated with onboard and other revenues and credit and debit card fees.

Non-GAAP Financial Measures (cont'd)



Adjusted cruise costs per ALBD and adjusted cruise costs excluding fuel per ALBD enable us and investors to separate the impact of predictable capacity or ALBD changes from price and other changes that affect our business. We believe these non-GAAP measures provide useful information to us and investors and expanded insight to measure our cost performance. Adjusted cruise costs per ALBD and adjusted cruise costs excluding fuel per ALBD are the measures we use to monitor our ability to control our cruise segments' costs rather than cruise costs per ALBD. We exclude gains and losses on ship sales, impairment charges, restructuring costs and certain other gains and losses that we believe are not part of our core operating business as well as excluding our most significant variable costs, which are travel agent commissions, cost of air and other transportation, certain other costs that are directly associated with onboard and other revenues and credit and debit card fees. We exclude fuel expense to calculate adjusted cruise costs excluding fuel. The price of fuel, over which we have no control, impacts the comparability of period-to-period cost performance. The adjustment to exclude fuel provides us and investors with supplemental information to understand and assess the company's non-fuel adjusted cruise cost performance. Substantially all of our adjusted cruise costs excluding fuel are largely fixed, except for the impact of changing prices once the number of ALBDs has been determined.

<u>Adjusted ROIC</u> provides additional information to us and investors about our operating performance relative to the capital we have invested in the company. We define adjusted ROIC as the twelve-month adjusted net income (loss) before interest expense and interest income divided by the monthly average of debt plus equity minus construction-in-progress, excess cash, goodwill and intangibles.

Reconciliation of Forecasted Data

We have not provided a reconciliation of forecasted non-GAAP financial measures to the most comparable U.S. GAAP financial measures because preparation of meaningful U.S. GAAP forecasts would require unreasonable effort. We are unable to predict, without unreasonable effort, the future movement of foreign exchange rates and fuel prices. We are unable to determine the future impact of gains and losses on ship sales, impairment charges, debt extinguishment and modification costs, restructuring costs and certain other non-core gains and losses.

Constant Currency

Our operations primarily utilize the U.S. dollar, Australian dollar, euro and sterling as functional currencies to measure results and financial condition. Functional currencies other than the U.S. dollar subject us to foreign currency translational risk. Our operations also have revenues and expenses that are in currencies other than their functional currency, which subject us to foreign currency translational risk.

Constant currency reporting removes the impact of changes in exchange rates on the translation of our operations plus the transactional impact of changes in exchange rates from revenues and expenses that are denominated in a currency other than the functional currency.

We report adjusted gross margin, net yields, net per diems, adjusted cruise costs excluding fuel and adjusted cruise costs excluding fuel per ALBD on a "constant currency" basis assuming the current periods' currency exchange rates have remained constant with the prior periods' rates. These metrics facilitate a comparative view for the changes in our business in an environment with fluctuating exchange rates.

Examples:

- The translation of our operations with functional currencies other than U.S. dollar to our U.S. dollar reporting currency results in decreases in reported U.S. dollar revenues and expenses if the U.S. dollar strengthens against these foreign currencies and increases in reported U.S. dollar revenues and expenses if the U.S. dollar weakens against these foreign currencies.
- Our operations have revenue and expense transactions in currencies other than their functional currency. If their functional currency strengthens against these other currencies, it reduces the functional currency revenues and expenses.

Reconciliation of Non-GAAP Financial Measures



	Three Months Ended August 31,						onths Ended			
(in millions, except per share data)		2024		2023		2024		2023		
Net income (loss)	\$	1,735	\$	1,074	\$	1,613	\$	(26)		
(Gains) losses on ship sales and impairments		(6)		_		(6)		(54)		
Debt extinguishment and modification costs		13		81		78		112		
Restructuring expenses		9		1		20		16		
Other		_		20		_		43		
Adjusted net income (loss)	\$	1,751	\$	1,176	\$	1,705	\$	90		
Interest expense, net of capitalized interest		431		518		1,352		1,600		
Interest income		(19)		(59)		(77)		(183)		
Income tax benefit (expense), net		8		(9)		13		3		
Depreciation and amortization		651		596		1,898		1,774		
Adjusted EBITDA	\$	2,822	\$	2,221	\$	4,890	\$	3,285		
Earnings per share - diluted (a)	\$	1.26	\$	0.79	\$	1.21	\$	(0.02)		
Adjusted earnings per share - diluted (a)	\$	1.27	\$	0.86	\$	1.27	\$	0.07		
Weighted-average shares outstanding - diluted		1,399		1,396		1,398		1,262		

⁽a) Diluted earnings per share includes the add-back of dilutive interest expense related to the company's convertible notes of \$25 million and \$73 million for the three and nine months ended August 31, 2024.

	Three Months Ended August 31,						nths Ended ust 31,		
(in millions)	2024			2023 20		2024		2023	
Cash from (used in) operations	\$	1,205	\$	1,834	\$	5,012	\$	3,359	
Capital expenditures (Purchases of Property and Equipment)		(578)		(837)		(4,034)		(2,609)	
Proceeds from export credits		_		140		2,314		1,157	
Adjusted free cash flow	\$	627	\$	1,137	\$	3,292	\$	1,906	

	Three Months Ended August 31,			Nine Months Ended August 31,					
(in millions, except costs per ALBD data)	2024	2024 Constant Currency		2023	2024	2024 Constant Currency		2023	
Cruise and tour operating expenses	\$ 4,303		\$	3,921	\$ 11,805		\$	10,688	
Selling and administrative expenses	763			713	2,366			2,162	
Less: Tour and other expenses	(105)			(112)	(174)			(190)	
Cruise costs	4,962			4,522	13,998			12,660	
Less: Commissions, transportation and other	(958)			(823)	(2,510)			(2,097)	
Onboard and other costs	(866)			(752)	(2,043)			(1,785)	
Gains (losses) on ship sales and impairments	6			_	6			54	
Restructuring expenses	(9)			(1)	(20)			(16	
Other								_	
Adjusted cruise costs	3,134	3,138		2,946	9,430	9,421		8,817	
Less: Fuel	(515)	(515)		(468)	(1,546)	(1,546)		(1,492	
Adjusted cruise costs excluding fuel	\$ 2,619	\$ 2,622	\$	2,478	\$ 7,885	\$ 7,876	\$	7,325	
ALBDs	25.2	25.2		23.7	71.7	71.7		68.1	
Cruise costs per ALBD	\$ 196.98		\$	190.58	\$ 195.29		\$	185.97	
% increase (decrease)	3.4 %				5.0 %				
Adjusted cruise costs per ALBD	\$ 124.44	\$ 124.56	\$	124.16	\$ 131.56	\$ 131.44	\$	129.51	
% increase (decrease)	0.2 %	0.3 %			1.6 %	1.5 %			
Adjusted cruise costs excluding fuel per ALBD	\$ 103.97	\$ 104.09	\$	104.42	\$ 110.00	\$ 109.87	\$	107.59	
% increase (decrease)	(0.4)%	(0.3)%			2.2 %	2.1 %			





	Three Mo	Three Months Ended August 31,			Nine Months Ended August 31,					
(in millions, except per diems and yields data)	2024	2024 Constant Currency		2023	2024	2024 Constant Currency		2023		
Total revenues	\$ 7,896		\$	6,854	\$ 19,083	·	\$	16,197		
Less: Cruise and tour operating expenses	(4,303)			(3,921)	(11,805)			(10,688)		
Depreciation and amortization	(651)			(596)	(1,898)			(1,774)		
Gross margin	2,941			2,337	5,380		_	3,734		
Less: Tour and other revenues	(181)			(172)	(222)			(216)		
Add: Payroll and related	575			585	1,812			1,768		
Fuel	515			468	1,546			1,492		
Food	393			364	1,099			1,000		
Ship and other impairments	_			_	_			_		
Other operating	995			928	2,796			2,546		
Depreciation and amortization	651			596	1,898			1,774		
Adjusted gross margin	\$ 5,891	\$ 5,894	\$	5,107	\$ 14,307	\$ 14,293	\$	12,099		
PCDs	28.1	28.1		25.8	76.0	76.0		67.8		
Gross margin per diems (per PCD)	\$ 104.49		\$	90.45	\$ 70.80		\$	55.04		
% increase (decrease)	16 %				29 %)				
Net per diems (per PCD)	\$ 209.28	\$ 209.39	\$	197.64	\$ 188.30	\$ 188.10	\$	178.36		
% increase (decrease)	5.9 %	5.9 %			5.6 %	5.5 %				
ALBDs	25.2	25.2		23.7	71.7	71.7		68.1		
Gross margin yields (per ALBD)	\$ 116.77		\$	98.50	\$ 75.05		\$	54.85		
% increase (decrease)	19 %				37 %					
Net yields (per ALBD)	\$ 233.87	\$ 234.00	\$	215.22	\$ 199.60	\$ 199.40	\$	177.73		
% increase (decrease)	8.7 %	8.7 %			12 %	12 %				